

# LocalTapiola Life 1-6/2017

## LocalTapiola Life nearly doubled its overall result

During January – June period, LocalTapiola Life's premium income increased by 35.9 per cent. Overall result nearly doubled year-on-year, much owing to good return on investments at current value 3.6 per cent.

LocalTapiola Life recorded a business result of EUR 80.2 million (EUR 43.7 million) and an overall result of EUR 89.7 million (EUR 47.3 million).

The company's solvency in accordance with the Solvency II framework improved, standing at 199.6 per cent.

## Comments Minna Kohmo, Managing Director, LocalTapiola Life

"All our insurances performed well during the period, but the sales of our savings insurance improved particularly well.

We develop our services to customers based on LocalTapiola's strategic lifelong security approach. Lifelong security also means contributing to our customers' financial prosperity. In March, we launched an entirely new type of life insurance wealth management concept, making the investment instruments and benefits enjoyed by a major insurance investor available to all of our customers. The solution involves investing our customers' assets in the same instruments as the investments made by LocalTapiola Life. Customers have welcomed the revamp, as demonstrated by strong demand.

We also enhanced our Smart Life Insurance during the spring with new wellbeing services that our customer can benefit from in their daily lives."

<b>LocalTapiola Life</b>	<b>1-6/2017</b>	<b>1-6/2016</b>
<b>Business result, EUR million</b>	<b>80,2</b>	<b>43,7</b>
<b>Overall result, EUR million</b>	<b>89,7</b>	<b>47,3</b>
<b>Net investment income at fair value, %</b>	<b>3,6</b>	<b>2,2</b>
<b>Premium income, EUR million</b>	<b>279,2</b>	<b>205,5</b>
Growth of premium income, %	35,9	-8,3
<b>Solvency II capital adequacy ratio at the end of the period under review, %</b>	<b>199,6</b>	<b>161,9</b>

PROFIT AND LOSS ACCOUNT

1 000 €

	1-6/2017	1-6/2016	Change	Change-%	1-12/2016
<b>Technical Account - Life Insurance:</b>					
Premiums written	279 247	205 460	73 787	35,9	421 706
Reinsurers' share	-1 498	-983	-515	52,4	-2 086
<b>Total premiums written</b>	<b>277 750</b>	<b>204 478</b>	<b>73 272</b>	<b>35,8</b>	<b>419 620</b>
Investment income	150 589	114 461	36 129	31,6	231 383
Revaluations of investments	59 322	19 515	39 807	204,0	91 288
<b>Claims incurred</b>					
Claims paid	-173 675	-181 786	8 111	-4,5	-333 462
Reinsurers' share	522	215	306	142,0	383
<b>Total claims paid</b>	<b>-173 153</b>	<b>-181 570</b>	<b>8 417</b>	<b>-4,6</b>	<b>-333 078</b>
Change in provision for outstanding claims	-2 156	-1 295	-861	66,5	-24 396
Reinsurers' share	0	0	0		0
<b>Total change in provision for outstanding claims</b>	<b>-2 156</b>	<b>-1 295</b>	<b>-861</b>	<b>66,5</b>	<b>-24 396</b>
<b>Total claims incurred</b>	<b>-175 309</b>	<b>-182 865</b>	<b>7 556</b>	<b>-4,1</b>	<b>-357 474</b>
<b>Change in provision for unearned premiums</b>					
Change in provision for unearned premiums	-153 769	-17 222	-136 547	792,9	-173 015
Reinsurers' share	0	0	0		0
<b>Total change in provision for unearned premiums</b>	<b>-153 769</b>	<b>-17 222</b>	<b>-136 547</b>	<b>792,9</b>	<b>-173 015</b>
Operating expenses	-29 808	-24 674	-5 135	20,8	-47 831
Investment charges	-36 236	-48 954	12 718	-26,0	-71 251
Revaluation adjustments on investments	-11 521	-21 454	9 934	-46,3	-17 312
<b>Balance on technical account</b>	<b>81 018</b>	<b>43 284</b>	<b>37 733</b>	<b>87,2</b>	<b>75 406</b>
<b>Non-technical account</b>					
Other income	1 377	1 247	130	10,4	2 718
Other expenses	-2 869	-2 537	-333	13,1	-5 196
<b>Total other income and charges</b>	<b>-1 492</b>	<b>-1 290</b>	<b>-202</b>	<b>15,7</b>	<b>-2 478</b>
Share of profit/loss of associated undertakings after taxes	-4 171	-1 520	-2 652	174,5	-54
<b>Profit on ordinary activities</b>	<b>75 354</b>	<b>41 576</b>	<b>33 778</b>	<b>81,2</b>	<b>72 874</b>
Direct taxes on ordinary activities	-15 941	-8 352	-7 589	90,9	-13 413
Minority interest in profit/loss	1	-17	18	-107,0	5
<b>Profit for the accounting period</b>	<b>59 415</b>	<b>33 208</b>	<b>26 207</b>	<b>78,9</b>	<b>59 466</b>

## LocalTapiola Life Group

### BALANCE SHEET

1 000 €

	30.6.2017	30.6.2016	Change	Change-%	31.12.2016
<b>ASSETS</b>					
Intangible assets	16 556	16 064	491	3,1	15 177
Investments	2 664 197	2 513 568	150 629	6,0	2 623 251
Assets covering unit linked policies	2 009 360	1 685 464	323 896	19,2	1 821 743
Receivables	16 860	9 045	7 815	86,4	5 180
Other assets	46 165	104 088	-57 923	-55,6	67 548
Prepayments	20 812	27 496	-6 683	-24,3	22 802
<b>Total assets</b>	<b>4 773 950</b>	<b>4 355 725</b>	<b>418 225</b>	<b>9,6</b>	<b>4 555 702</b>
<b>LIABILITIES</b>					
<b>Capital and reserves</b>					
Initial reserve	4 482	4 482	0	0,0	4 482
Guarantee capital	37 586	37 586	0	0,0	37 586
Revaluation reserve	9 162	9 162	0	0,0	9 162
Other reserves	300 123	243 165	56 958	23,4	242 686
Profit for the accounting period	59 415	33 208	26 207	78,9	59 466
<b>Total capital and reserves</b>	<b>410 768</b>	<b>327 603</b>	<b>83 165</b>	<b>25,4</b>	<b>353 382</b>
Subordinated loans	99 782	99 708	75	0,1	99 782
Minority interest	3 376	2 918	458	15,7	3 248
Technical provisions	2 245 014	2 253 605	-8 591	-0,4	2 265 183
Technical provisions for Unit-linked policies	1 972 123	1 628 713	343 410	21,1	1 796 030
Obligatory provisions	184	184	0	0,0	184
Deposits received from reinsurers	523	0	523	.	0
Other creditors	29 333	32 506	-3 174	-9,8	27 419
Accruals and deferred income	12 846	10 488	2 359	22,5	10 473
<b>Total liabilities</b>	<b>4 773 950</b>	<b>4 355 725</b>	<b>418 225</b>	<b>9,6</b>	<b>4 555 702</b>