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LocalTapiola Life Considers Issuance of New Notes and Announces Tender Offer of its Outstanding Capital Notes due in November 2024

LocalTapiola Mutual Life Insurance Company (the “Company”) announces its intention to issue new euro-denominated subordinated fixed rate callable capital notes (the “New Notes”). The issue is expected to take place in the near future subject to market conditions.

The Company also announces today that it invites the holders of the EUR 100,000,000 3.625 per cent. subordinated fixed rate callable capital notes due 26 November 2024 (ISIN: FI4000120753) (the “Notes”), issued by the Company, to tender their Notes for cash on the terms and conditions set out in the tender offer memorandum dated 8 November 2018 (the “Tender Offer Memorandum”) (the “Tender Offer”).

The Company offers to purchase in the Tender Offer any and all of the Notes validly tendered and accepted for purchase pursuant to the Tender Offer, although the Company reserves the right, in its sole discretion, to decide on the acceptance for the purchase of the Notes, including not to accept any purchase of the tendered Notes.

Whether the Company will accept for purchase any Notes validly tendered in the Tender Offer is subject (unless such condition is waived by the Company on its sole and absolute discretion), without limitation, to the completion of the issue of the New Notes. The fulfillment of the Tender Offer is still conditional upon the final approval from the Finnish Financial Supervisory Authority.

The purchase price of the Notes is EUR 103,498 per nominal amount of EUR 100,000. Accrued and unpaid interest will be paid in respect of all Notes validly tendered and delivered and accepted for purchase.

The offer period begins on 8 November 2018 and expires at 4:00 p.m. (Finnish time) on 14 November 2018. The indicative tender offer results will be announced on or about 15 November 2018. The final results of the Tender Offer and completion date of the Tender Offer will be announced as soon as feasible after the pricing of the New Notes. The settlement date of the Tender Offer is expected to be on or about 23 November 2018 and will in no case be later than 7 December 2018, subject to the completion of the issuance of the New Notes.

A noteholder that is pursuant to the terms and conditions of the New Notes eligible to subscribe for the New Notes (a “Qualified Noteholder”) that wishes to subscribe for the New Notes in addition to tendering Notes for cash pursuant to the Tender Offer may receive priority in the allocation of the New Notes (the “New Issue Allocation”). The New Issue Allocation may be given for an aggregate nominal amount of the New Notes up to the aggregate nominal amount of Notes subject to a Qualified Noteholder's valid tender instruction, where an allocation of the

New Notes is also requested. Such tender instruction must relate to a minimum of EUR 100,000 in aggregate nominal amount of Notes in order to comply with the minimum subscription amount of the New Notes. A Qualified Noteholder should contact the Dealer Manager to obtain its unique reference number in respect of the New Issue Allocation.

If a Qualified Noteholder wishes to subscribe for the New Notes it must make an application to subscribe for such New Notes to Nordea Bank Abp acting as Lead Manager for the issue of the New Notes.

Nordea Bank Abp acts as Dealer Manager and Tender Agent for the Tender Offer.

Information in respect of the Tender Offer may be obtained from the Dealer Manager: email: NordeaLiabilityManagement@nordea.com

Disclaimer

This announcement must be read in conjunction with the Tender Offer Memorandum. This announcement and the Tender Offer Memorandum contain important information which should be read carefully before any decision is made with respect to the Tender Offer. If any holder of the Notes is in any doubt as to the contents of this announcement or the Tender Offer Memorandum or the action it should take, it is recommended to seek its own financial and legal advice, including in respect of any tax consequences, from its broker, bank manager, solicitor, accountant or other independent financial, tax or legal adviser. Any individual or company whose Notes are held on its behalf by a broker, dealer, bank, custodian, trust company or other nominee or intermediary must contact such entity if it wishes to tender such Notes pursuant to the Tender Offer. None of the Company, the Dealer Manager or the Tender Agent makes any recommendation whether holders should tender the Notes pursuant to the Tender Offer.

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This communication does not constitute an offer of securities for sale in the United States. The New Notes have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the “**Securities Act**”) or under the applicable securities laws of any state of the United States and may not be offered or sold, directly or indirectly, within the United States or to, or for the account or benefit of, U.S. persons except pursuant to an applicable exemption from, or in a transaction not subject to, the registration requirements of the Securities Act.

This communication does not constitute an offer of New Notes to the public in the United Kingdom. No prospectus has been or will be approved in the United Kingdom in respect of the New Notes. Consequently, this communication is directed only at (i) persons who are outside the United Kingdom, (ii) persons who have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the “**Order**”), (iii) high net worth entities falling within Article 49(2) of the Order and (iv) other persons to whom it may lawfully be communicated (all such persons together being referred to as “**relevant persons**”). In addition, this communication is, in any event only directed at persons who are "qualified investors" pursuant to the Prospectus Directive (2003/71/EC, as amended). Any investment activity to which this

communication relates will only be available to, and will only be engaged with, relevant persons. Any person who is not a relevant person should not act or rely on this document or any of its contents.

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